

MICROSOFT CORPORATION (NASDAQ: MSFT) – INVESTMENT ANALYSIS

Overview

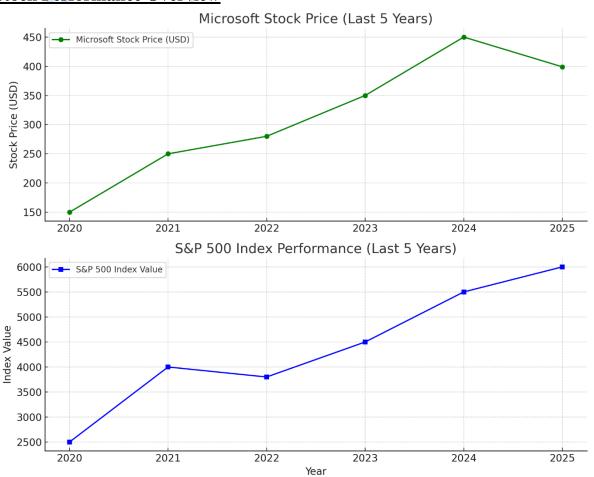
Microsoft Corporation (NASDAQ: MSFT) is a global leader in technology, offering a vast portfolio of products and services spanning software, cloud computing, artificial intelligence (AI), quantum computing, and enterprise solutions. Founded in 1975 by Bill Gates and Paul Allen, Microsoft has grown into one of the most valuable companies in the world. The company's headquarters are in Redmond, Washington, and it operates in over 190 countries.

Under the leadership of CEO Satya Nadella, Microsoft has aggressively pursued AI integration, cloud expansion, and hardware advancements, positioning itself at the forefront of technological innovation. Recent investments in OpenAI, alongside continuous improvements in the Azure cloud platform, have solidified Microsoft's competitive standing.

As of February 25, 2025, Microsoft's stock trades at \$399.05, down 1.25% from the previous close. The stock opened at \$401.43 this morning, reaching an intraday high of \$401.92 and a low of \$397.69. The company's market capitalization stands at approximately \$2.97 trillion, with a P/E ratio of 32.14 and a dividend yield of 0.83%. Over the past year, Microsoft's stock has fluctuated between a high of \$468.35 and a low of \$385.58.

Microsoft employs approximately 228,000 people worldwide, reflecting its extensive operations across various technology sectors. Year-to-date (YTD), the stock has experienced fluctuations, with investor sentiment heavily influenced by macroeconomic conditions, regulatory developments, and long-term potential in AI and cloud computing.

Stock Performance Overview





To provide a clear comparison, the following graphs illustrate the separate performances of Microsoft's stock price and the S&P 500 index over the past five years.

- Microsoft Stock Performance (Top Graph): Shows steady growth from around \$150 in 2020 to a peak above \$450 in 2024, with a slight pullback to \$399 in early 2025. Despite fluctuations, the stock has significantly outperformed its pre-pandemic levels.
- S&P 500 Performance (Bottom Graph): The index followed a similar trajectory, growing from 2,500 in 2020 to nearly 6,000 in 2025. The market saw periods of volatility, particularly in 2022, but has since shown a strong recovery.

These graphs highlight that while both Microsoft and the S&P 500 have experienced substantial growth, Microsoft's stock has been more **volatile** yet has demonstrated **higher relative gains over time.**

Business Segments & Strategic Focus

Microsoft operates through three primary business segments, each playing a crucial role in its long-term growth strategy and market dominance:

- **Productivity and Business Processes:** This segment encompasses Microsoft Office 365, LinkedIn, and Dynamics 365, generating substantial revenue through subscription-based software services and enterprise solutions. By continuously integrating AI-driven tools and enhancing user experience, Microsoft maintains its leadership in productivity software and professional networking.
- Intelligent Cloud: As the fastest-growing division, this segment includes Azure cloud services, enterprise server products, and AI infrastructure. Microsoft Azure competes directly with Amazon Web Services (AWS) and Google Cloud, offering an extensive suite of cloud computing solutions that cater to enterprise, government, and consumer needs.
- More Personal Computing: This division comprises Windows operating systems, Surface hardware, Xbox gaming, and search advertising through Bing. While Windows remains the dominant operating system in enterprise environments, gaming and hardware innovations contribute to broader consumer engagement and market penetration.

Strategic Focus Areas

Microsoft's strategic initiatives are centered on innovation and market expansion, with a keen focus on emerging technologies and enterprise solutions:

- Artificial Intelligence (AI): Microsoft has significantly expanded its AI capabilities through partnerships with OpenAI and advancements in machine learning. The integration of AI-driven features in Microsoft Copilot, Azure AI services, and business applications positions the company as a leader in AI adoption across industries.
- Cloud Computing: Azure continues to be a pivotal revenue driver, offering scalable cloud solutions to enterprises worldwide. Strategic investments in hybrid cloud, security, and edge computing ensure that Microsoft remains competitive against industry giants like AWS and Google Cloud.



- Quantum Computing: Microsoft's development of the Majorana 1 chip and advancements in topological qubits reflect its ambition to lead in quantum computing. By investing in next-generation computing architectures, Microsoft aims to solve complex computational problems beyond the capabilities of classical computers.
- Enterprise Software & Cybersecurity: Microsoft is at the forefront of enterprise security, integrating compliance-driven software solutions, Zero Trust architecture, and AI-enhanced cybersecurity measures. This reinforces its position as a trusted technology partner for businesses navigating digital transformation.

Latest News

Microsoft has made a significant breakthrough in quantum computing with the unveiling of 'Majorana 1,' the world's first quantum chip powered by a topological core architecture. This advancement marks a shift from theoretical exploration to technological application. The topological qubits used in this chip promise to accelerate the development of scalable quantum computing, with potential applications in material science, cryptography, and artificial intelligence.

Jason Zander, Microsoft's Executive Vice President for next-generation technologies, emphasized the significance of this achievement, comparing it to the transition from vacuum tubes to semiconductors. While practical deployment remains years away, Microsoft aims to develop a utility-scale quantum computer by the end of the decade, targeting problems beyond the reach of classical computing.

Despite skepticism from industry leaders, including Nvidia CEO Jensen Huang, who suggests that viable quantum computing is still two decades away, Microsoft's progress provides renewed confidence in the field. The U.S. Defense Advanced Research Projects Agency (DARPA) has included Microsoft in a research program alongside PsiQuantum to evaluate the feasibility of industrial-scale quantum computers.

INCOME

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In fiscal year 2024, Microsoft achieved a **total revenue of \$245.12 billion**, reflecting a **15.67% increase** from the previous year.

The company's revenue is distributed across three primary segments:

- 1. **Intelligent Cloud**: Generated \$105 billion, accounting for approximately 42.9% of total revenue. Comprises Azure, enterprise software, and AI services, driving revenue through cloud adoption and enterprise solutions. Azure remains a key competitor to AWS and Google Cloud, benefiting from strong enterprise demand for AI-powered cloud infrastructure
- 2. **Productivity and Business Processes**: Contributed \$77 billion, representing about 31.4% of total revenue. Includes Microsoft 365, LinkedIn, and Dynamics 365, generating revenue from cloud-based subscriptions, enterprise software, and professional networking services. Microsoft 365 drives revenue through enterprise and consumer subscriptions, offering cloud-based collaboration and business tools. LinkedIn contributes via Talent Solutions, Learning, and Premium memberships, while Dynamics 365 provides cloud-based CRM and ERP solutions, leveraging AI for business automation.

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3. **More Personal Computing**: While specific figures were not detailed in the provided sources, based on the total revenue and the contributions from the other two segments, this segment is estimated to have generated approximately \$63.12 billion, accounting for the remaining 25.7% of total revenue.

Over the past five years, Microsoft's revenue has demonstrated consistent growth:

	<u>2020</u>	2021	2022	2023	2024
Revenue	\$143.02	\$168.09	\$198.27	\$211.92	\$245.12
	billion	billion	billion	billion	billion

Financial Performance & Valuation

Key Financial Metrics:

Price-to-Earnings (P/E) Ratio: 33.42
Price-to-Book (P/B) Ratio: 10.19
Price-to-Sales (P/S) Ratio: 11.84
Return on Equity (ROE): 8.17%

- EBITDA: \$36.79 billion - Gross Profit: \$47.83 billion

- Revenue Growth: 12.27% year-over-year

Balance Sheet Strength: With a debt-to-equity ratio of 0.21, Microsoft maintains a robust financial position with substantial cash reserves and minimal leverage.

Comparative Valuation: Compared to industry peers such as Apple, Google, and Amazon, Microsoft's valuation remains at a premium, meaning it trades at higher multiples compared to industry peers like Apple, Google, and Amazon. This is reflected in its elevated P/E, P/B, and P/S ratios, which indicate strong investor confidence in Microsoft's long-term growth potential, driven by its leadership in AI, cloud computing, and enterprise solutions, justified by its consistent revenue growth and strategic investments.

EXPENSES

For Microsoft's fiscal year 2024 expenses:

- 1. **Research and Development** (**R&D**): R&D expenses totaled \$29.51 billion, marking a 9% increase from the previous year. The increase was primarily driven by cloud engineering investments and the impact of the Activision Blizzard acquisition. These expenses include salaries, stock-based compensation, third-party development costs, and amortization of software code and content.
- 2. **Sales and Marketing**: These expenses rose 7% to \$24.46 billion, largely influenced by Microsoft's expanded gaming division, particularly the incorporation of Activision Blizzard's marketing costs. This category includes advertising, promotions, and personnel costs.
- 3. **General and Administrative (G&A):** G&A expenses remained relatively stable at \$7.61 billion, reflecting the balance between increased costs from the Activision



Blizzard acquisition and savings from past restructuring efforts. It covers finance, legal, human resources, and administrative personnel expenses.

- 4. **Cost of Revenue**: Total cost of revenue was \$74.11 billion, up 13%, driven by Microsoft Cloud growth and gaming expansion, offset slightly by a decline in device-related costs.
- 5. **Interest Expenses**: Microsoft incurred \$2.93 billion in interest expenses, a significant increase from \$1.96 billion in 2023, primarily due to the issuance of commercial paper.
- 6. **Tax Expenses**: The company paid \$19.65 billion in income taxes, with an effective tax rate of 18%, slightly lower than the prior year due to tax law changes and adjustments in foreign tax credits.
- 7. **Capital Expenditures**: Microsoft invested \$44.48 billion in property, equipment, and cloud infrastructure, marking a 58% increase. This investment focused on data centers, AI infrastructure, and quantum computing development.
- 8. **Acquisitions & Investments**: A major expense category, Microsoft spent \$69.13 billion on acquisitions and intangible assets, mainly due to the Activision Blizzard deal, one of the largest in its history.

INSIDER TRANSACTIONS AND INSTITUTIONAL ACTIVITY

Insider Transactions

Chief Marketing Officer Takeshi Numoto sold 2,500 shares on December 9, 2024, at an average price of \$447.41, amounting to \$1,118,525. Following the sale, his ownership decreased by 4.82%, leaving him with 49,352 shares, valued at approximately \$22.08 million at the transaction time.

- Total insider sales over the last 90 days amounted to 8,000 shares, valued at \$3,493,820.
- Currently, only 0.03% of Microsoft's total outstanding shares are owned by corporate insiders.

Institutional Activity

Institutional investors and hedge funds hold 71.13% of Microsoft's outstanding shares.

- Oak Ridge Investments LLC increased its holdings by 7.6%, adding 18,544 shares, bringing its total to 263,534 shares, valued at \$113.4 million.
- British Columbia Investment Management Corp raised its position by 1.6%, acquiring 31,401 additional shares, now holding 1,975,200 shares worth \$882.8 million.
- Jacobs & Co. CA expanded its stake by 0.9%, adding 880 shares to hold 96,021 shares, worth \$41.3 million.



- Focus Financial Network Inc. increased its holdings by 2.0%, acquiring 1,489 additional shares, totaling 76,296 shares, valued at \$32.83 million

SWOT ANALYSIS AND FINAL CONSIDERATIONS

Strengths

Market Leadership & Brand Strength

Microsoft remains one of the world's most valuable and influential technology companies, with a market capitalization of \$2.98 trillion and dominant positions in software, cloud computing, and AI. Its brand strength ensures customer loyalty and sustained market influence.

Strong Financial Performance

In FY 2024, Microsoft reported \$245.1 billion in revenue, a 16% YoY growth, with net income reaching \$24.1 billion. With an operating margin of 35.43% and a return on equity (ROE) of 33.36%, Microsoft maintains exceptional profitability.

Cloud & AI Expansion

Azure, Microsoft's cloud computing platform, generated \$105.4 billion in revenue (42.9% of total revenue), driven by increased enterprise adoption and AI integration. Microsoft's AI-driven services, such as Microsoft Copilot and Azure OpenAI, provide long-term growth potential.

Diverse Revenue Streams

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Microsoft benefits from a well-diversified revenue structure:

- Intelligent Cloud: \$105.4 billion (42.9%)
- Productivity & Business Processes: \$77.7 billion (31.4%) KES YOU PLACES
- More Personal Computing: \$62 billion (25.7%)

This diversification minimizes risk and ensures stability across different technology markets.

Weaknesses

Regulatory & Antitrust Scrutiny

Microsoft faces increasing regulatory challenges:

- U.S. Federal Trade Commission (FTC) and EU investigations into cloud computing practices.
- Compliance risks from the EU Digital Markets Act (DMA) affecting business operations in Europe.



Declining Device & Windows Revenue

With the PC market slowdown, Windows licensing revenue has declined, affecting the More Personal Computing segment. Additionally, Bing and Surface remain minor revenue contributors.

Insider Selling Trends

- CMO Takeshi Numoto sold 2,500 shares in December 2024, reducing his holdings by 4.82%.
- Total insider sales in the past 90 days amounted to 8,000 shares (\$3.49 million), raising concerns about internal sentiment.

Opportunities

AI Integration & Monetization

Microsoft's AI-first approach enhances its competitive edge through OpenAI-powered products like Microsoft Copilot and Azure AI services, unlocking significant revenue potential.

Enterprise Cloud Growth

Azure's multi-cloud compatibility and AI-driven solutions drive growth as enterprises increasingly transition to cloud-based infrastructure.

Emerging Market Expansion

Microsoft is investing heavily in India, Southeast Asia, and Latin America, capitalizing on growing cloud adoption and enterprise software needs.

Threats

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Regulatory & Antitrust Risks

- Ongoing FTC and EU investigations could lead to fines, divestitures, or changes in business models.
- Cloud licensing policies may require adjustments to comply with stricter regulations, affecting Azure's competitiveness.

Increasing Competition in AI & Cloud

- Google, AWS, and Nvidia are aggressively expanding AI and cloud services, directly competing with Microsoft.
- Amazon Bedrock AI and Google Gemini models could reduce Microsoft's AI market share.

Gaming Industry Competition



- Sony PlayStation remains dominant, and Tencent controls mobile gaming, challenging Microsoft's ambitions.
- Microsoft must expand exclusive content and maintain competitive pricing to sustain growth in gaming.

Conclusion

Despite **short-term headwinds**, Microsoft's market leadership, institutional backing, and investment in emerging technologies solidify its **long-term growth trajectory**. However, given its recent stock performance and macroeconomic uncertainties, **I would not buy additional shares** at this time but rather **hold** existing positions and wait for a more favorable entry point.



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